



Projects Past and Present

Updated as of January 2016

KCD Consulting Incorporated

Projects:

Project Title	Date	Client	Project Description
1. First Nation Joint Venture Partnership Program	November 2008 – May 2009	Osoyoos Indian Band Development Corporation/Native Education College/Selkirk College	<p>Contracted to design a credit course on establishing First Nations Joint Venture Partnership program. Presently working with committee to complete final program design and implementation details.</p> <p>Result – The project has been successfully completed. KCD Consulting Incorporated designed a Course Outline and reading materials. KCD Consulting is in the process of supporting initial program delivery in May 2009.</p>
2. Corporate Relations/Public Relations Aboriginal Tourism	October 2008 – October 2015	Aboriginal Tourism Association of British Columbia (AtBC)	<p>Contracted to review internal business model, organizational policies and procedures, governance, and implementation of Aboriginal Tourism Blueprint Implementation Plan.</p> <p>Result – KCD Consulting Incorporated has successfully completed a business redesign, organizational policies and procedures, and revised strategies to further support the implementation of the AtBC Blueprint Strategy.</p> <p>KCD completed management support and strategic planning as of October 2015.</p>

			<p>Key results:</p> <ul style="list-style-type: none"> • Successful implementation of the Aboriginal Cultural Tourism Blueprint Strategy; • Successful design of “The Next Phase 2012-2017.” This was a new five-year plan to assist AtBC and the Aboriginal tourism industry in BC continue to grow based on 6 key areas of strategic focus. <ul style="list-style-type: none"> ▪ Oversight increased market ready Aboriginal tourism businesses in BC from roughly 45 – 80 by 2015; ▪ Oversight saw an increase sales revenues with the industry of roughly \$35 million in 2008 – \$53 million by 2015[▪ Oversight attracted new investments in The Next Phase of \$11 million.
3. Consultation/ Public Relations	October 2008 – October 2014	Kelly Lake Métis Settlement Society (KLMSS)	<p>Contracted to assist Métis community develop a socio-economic community plan and assist with several consultation process with various proponents.</p> <p>Result – KCD Consulting Incorporated has negotiated various consultation funding agreements with proponents and supporting community address Environment Assessment requirements, design traditional land usage and mapping, and reporting.</p> <p>KCD Consulting Incorporated and KLMSS completed services in October 2014.</p>
4. Lead Negotiator	February 2009 – May 2010	Treaty 8 Tribal Association (T8TA)	<p>Contracted as the lead negotiator on behalf of Treaty 8 Tribal Association with BC Hydro regarding the proposed BC Hydro Site C development in north east British Columbia.</p>

			<p>Result – KCD Consulting Incorporated completed the contracted Stage 2 negotiations. This included managing internal work plan, budget review, setting internal Site C team work targets, and supporting public relations related to Site C.</p> <p>KCD managed and completed approximately 30 activities to increase Treaty 8 membership awareness, engage downstream First Nation communities, and support Treaty 8 leadership and communities.</p>
5. Human Resources Project	October 2009 – March 2011	Prophet River First Nation (PRFN)	<p>Contracted to review and design a Human Resource system for the Prophet River First Nations. Project to include redesigned job descriptions, organizational chart, professional development training, and ongoing human resources management support.</p> <p>Result – KCD Consulting Incorporated designed and managed a thorough process that included completion of a revised organizational chart, 26 job descriptions, and drafting 65 human resource policies and procedures.</p> <p>KCD Consulting Incorporated was further contracted to support a Governance and Financial Administration project. KCD completed the development of policies and procedures, including community consultation.</p>
6. Economic Development Negotiator	February 2010 – March 2011	Prophet River First Nation (PRFN)	<p>Contracted to support PRFN economic development initiatives. This includes a number of proposed projects in the PRFN Traditional Territory.</p> <p>Results – KCD Consulting Incorporated has secured an MOU with EOS Pipelines and Facilities Inc. and continues to discuss other possible revenue generating agreements.</p> <p>KCD was also supporting an Economic Development project for</p>

			the community and led negotiations with a major franchise to secure a business relationship. KCD has completed feasibility work, business plan, and land options.
7. Needs Assessment	March – June 2010	British Columbia Aboriginal Mining Training Association (BCAMTA)	<p>Contracted to design two regional Needs Assessments for a specific Aboriginal Skills and Employment Partnership (ASEP) program being implemented by the BCAMTA on behalf of 16 partners. KCD will complete research and make recommendations that support BCAMTA’s objective to increase 150 Aboriginal employees in the mining sector.</p> <p>Result – KCD Consulting Incorporated has completed and submitted the <i>Needs Assessment Report</i> with recommendations for the BC AMTA Board of Directors.</p>
8. Evaluation	March and April 2010	Native Youth Artists Collective (NYAC)	<p>Contracted to assist NYAC complete a project evaluation in accordance with funded objectives.</p> <p>Result – KCD Consulting Incorporated has completed the <i>Evaluation Report</i> and submitted on time and budget.</p>
9. Strategic Planning	June 2010 – March 2011	Alexis Creek Indian Band	<p>Services have been retained to assist Alexis Creek Indian Band (ACIB) develop a strategic plan for their leadership and members.</p> <p>Result – KCD Consulting Incorporated has completed a <i>Strategic Planning Workshop</i>. KCD assisted Chief and Council and the department management to complete an internal evaluation, SWOT analysis, plus many other team building exercises.</p> <p>KCD provided recommendations to the ACIB leadership to consider as possible next steps.</p> <p>KCD has been requested to provide additional third party human</p>

			resources support.
10. Enbridge Northern Gateway Project	July 2010 – July 2011	Enbridge Northern Gateway Project	Contracted as Director for British Columbia to support Aboriginal consultation regarding the Enbridge Northern Gateway Project (ENGP). Result – KCD Consulting Incorporated worked with 16 First Nation groups in Central British Columbia in the central region. KCD led proponent discussions with the communities regarding the technical design, planning, and identifying community interests and concerns of the proposed project. KCD completed the contract and July 2011.
11. Tl'azt'en Nation Biomass Project	December 2012 – Present	Tl'azt'en Nation	Contracted to review municipal waste issued and potential system address. Result – KCD Consulting Incorporated has completed extensive review and drafted business planning
12. Board Evaluation	February 2013	Métis Urban Housing Corporation/ Métis Capitol Housing Corporation	Contracted to assist MUHC/MCHC complete a board evaluation and review of strategic planning. Result – KCD Consulting Incorporated has completed the Board Evaluation Report and submitted on time and budget.
13. Consultant – Community Engagement	April 2013- April 2014	Arbutus Community and Aboriginal Engagement	Contracted to support First Nation community engagement between Tl'azt'en Nation and Cliff's Natural Resource Exploration Canada on the proposed Decar Project. Result – Successful management community engagement with Tl'azt'en Nation member communities and keyoh holders. This included supporting a number of community investment projects including financial claims and support with Western Economic Diversification.
14. Contractor –	December 2014 –	Lake Babine Nation	KCD Consulting Incorporated worked with partners to support the

<p>Lake Babine Nation Tourism Strategy</p>	<p>March 2015</p>		<p>development of the Lake Babine Nation Tourism Strategy.</p> <p>Result – A comprehensive Aboriginal Tourism Strategy was completed and submitted in March 2015. A number of recommendations and tactics were identified.</p>
<p>15. Chief Executive Officer</p>	<p>October 2015 - Present</p>	<p>Aboriginal Tourism Association of Canada</p>	<p>Approved the new CEO for the Aboriginal Tourism Association of Canada (ATAC). Working on development of 5-year plan 2016-2021 that will focus on increasing business for Aboriginal tourism operators in Canada.</p> <p>Duties include leading negotiations with key partners such as Destination Canada, Tourism Industry Association of Canada, Provincial/Territorial Governments, Provincial/Territorial marketing organizations and numerous tourism industry partners.</p> <p>Additional duties extend to oversight on new national Aboriginal tourism marketing plans, policy and programming for training and experience development consistent throughout Canada.</p> <p>Results (as of December 2015) – KCD Consulting Incorporated has completed the following:</p> <ul style="list-style-type: none"> • National Research on the Economic Impact of Aboriginal Tourism in Canada; • New Memorandum of Understanding between ATAC and Destination Canada December 2015. First of its kind in Canada.
<p>16. Corporate Governance and LBN Business and Strategy Review</p>	<p>October 2015 – Present</p>	<p>Lake Babine Nation</p>	<p>KCD Consulting Incorporated is preparing 2-day workshop and review roles and responsibilities of boards and committees.</p> <p>KCD Consulting Incorporated will review the current Lake Babine Nation economic development structure and processes.</p>

			KCD Consulting Incorporated will explore with Lake Babine Nation the areas of own source revenues and economic development.
17. Consultant	December 2015 - Present	Yunesit'in Nation	KCD Consulting Incorporated has been contracted to affirm community readiness to consider tourism business acquisition. Prepare Yunesit'in organization and leadership to be ready for negotiations, and the financial costs associated.
18. Consultant – Marine Safety Program Administration	October 2015 – Present	Marine Safety Program Lax Wh'alaams and Metlakatla	KCD Consulting Incorporated has been contracted to lead the Marine Safety Program to address the following: <ul style="list-style-type: none"> • Administer for members of the Working Group and provide a safe and neutral space to engage blue sky conversation amongst Coastal participants with a focus on identifying common interests for solutions related to Marine Safety and potential projects coming to the coast. • The goal of the Working Group is to reach consensus amongst Coastal participants in respect to common interests and solutions. • The main objective of Phase 1 of the Working Group is to turn common interests and solutions that are identified into recommendations, leading to further stages for engagement with all industry and Communities on the Coast.
19. Co-Chair - Facilitator	December 2015 - Present	BC Ferries Mid Coast Work Group Provincial Ministry of Jobs, Tourism, and Skills Training	Have been appointed to co-chair a strategic tourism focused working group to address coastal BC ferries services. Will be working to co-facilitate the process with 13 tourism industry partners.